



# Purchase for Progress - Malawi

## Profile: Kafulu Association

November 2010

### Location

Dowa District (Central Region of Malawi; approximately 80km from Lilongwe)

### Malawi Livelihood Zone

Kasungu – Lilongwe Plain

### Coverage

Traditional Authorities: Kayembe

### Registration

Kafulu Smallholder Farmers Association under the Government of Malawi's Trustees Incorporation Act (by Ministry of Justice on 24 January 2005)

### Membership

1,300 farmers (885 males and 415 females, i.e. 47%)

### Cooperative Management

31 committee members, of which nine are female

### Affiliation

45 clubs are affiliated with the Kafulu Association

### Crops

Maize, beans, groundnuts, soya, cowpeas, tobacco

### Bank

Opportunity International Bank of Malawi (OIBM) at Mponela in Dowa

### Production

- Over 80% of members cultivate an average of 1.6 hectares of land
- Majority of members practice mixed farming and intercropping

## UN WORLD FOOD PROGRAMME

Purchase for Progress - Malawi  
UN World Food Programme  
Malawi Country Office  
Kang'ombe Building, City Centre  
P.O. Box 30571  
Lilongwe 3  
Tel: + 265 1 774 666  
Fax: +265 775 904  
Web: www.wfp.org/countries/malawi



### Training, Capacity Building, and Support Received

- Group dynamics, leadership skills, association management, record keeping, crop production and financial management by World Vision Malawi (Kafulu Area Development Project) between 2003 and 2009
- Extension and technical services/support from Ministry of Agriculture and Food Security on staple (maize, beans, sweet potatoes, vegetables) and cash crop production (tobacco, groundnuts, and soya)
- Inputs (fertilizers and seeds) on loan from Opportunity International Bank in Malawi (OIBM). The association received a loan amounting to MK22,840,400\* during the 2008/09 farming season and MK27,000,000\*\* during the 2009/10 farming season
- Subsidized fertilizers from Ministry of Agriculture and Food Security (some farmers)

### Warehouse Facilities

Kafulu Association owns warehousing facilities which were constructed and provided by World Vision. It has capacity to store approximately 500mt of food commodities

### Marketing

- In the last two years, the cooperative has been able to aggregate 576mt (50mt for 2007/08 season which was made into flour and 526mt for 2008/09 season) of maize, beans and soya for marketing on behalf of its members selling to buyers like Mokasadal Farms and General Dealers of Dowa and Hope Investments of Mponela at between MK37,000mt\*\*\* and MK38,000mt\*\*\*\* (maize)
- Contract with WFP/P4P in January 2010 for 526mt of maize. However, failed failure to supply WFP due to infestation resulting in poor quality maize
- New contract with WFP (July 2010) to supply 100mt of maize by September 2010. The association has just finished fumigating warehouse and collecting the 100mt required for the contract from members. Samples of maize for Q&Q test were collected but results are not yet out.

### Challenges

- Mobilization of members by leadership for services to farmer organization e.g. cleaning of maize (heavy infestation during last contract)
- Fumigation skills
- Marketing skills / identification of buyers

\* Equivalent to US\$152,269 at UN September 2010 exchange rate of MK150.00 to US\$1.00

\*\* Equivalent to US\$180,000 at UN September 2010 exchange rate of MK150.00 to US\$1.00

\*\*\* Equivalent to US\$247 at UN September 2010 exchange rate of MK150.00 to US\$1.00

\*\*\*\* Equivalent to US\$253 at UN September 2010 exchange rate of MK150.00 to US\$1.00